

\$100,000.00/YEAR INCOME

To achieve this it DEMANDS CONSISTENCY.

You must have consistency to build momentum and create SOLID ONGOING GROWTH.

2 Exposures a day & 2 Follow ups a day MINIMUM...

With 2 exposures & follow ups a day minimum, that 60 per month.

Conservatively, if 1 out of 10 get a membership, that's 6 new members each month from your personal activity...

SIT-DOWNS and using the TOOLS and EVENTS are the KEY to making this reality.

You earned (at Sr. Associate & above) from **\$600 to \$1500** from your personal production.

You are **Performance Club Qualified & setting the example, the tone, the pace for your team to follow.**

Find 3 associates WHO WILL DO THE SAME. (You'll find more than 3 who WON'T do the same.)

Help them find 3 WHO WILL DO THE SAME.

Help those find 3 WHO WILL DO THE SAME.

That's **39** associates signing up 6 new members each month.

That's **234** memberships from your organization each month.

234 X \$34.57 override = \$8089.38 per month = \$97,072.56 per year

Add in **your 6 memberships** X's your commission level – For example, \$200 X 6 = \$1200 per mo.

\$9289.38 per month X 12 = \$111,472.56! You are OVER Six Figures!!!

The research says that 7 out of 10 will want it. What if you are half as good as our research said?

That would be 3.5 out of 10.

39 associates signing up 24 new memberships each month = 936 organizational memberships /mo.

936 X \$34.57 override = \$32,357.52 per month

plus 24 memberships X's your commission level

We are hearing and seeing the announcements about new Ring Earners all the time. It's YOUR turn!

REMEMBER - SELLING MEMBERSHIPS MEANS INCOME TODAY. THERE IS A LIMIT TO THAT.

RECRUITING IS GROWING YOUR TEAM AND YOUR INCOME - NOW AND IN THE FUTURE.

LET'S GROW - GROW - GROW!

IT'S TIME TO BE FOCUSED AND CONSISTENT!