

PERFORMANCE INTERNATIONAL

— DREAM ACHIEVE INSPIRE —

MONTH: March 2011 Team Membership Goal: 53 Recruiting Goal: 20

SUNDAY		MONDAY		TUESDAY		WEDNESDAY		THURSDAY		FRIDAY		SATURDAY	
Date				1		2		3		4		5	
	Mem. Goal				2		4		6		8		10
	Actual												
	Rec. Goal			1		2		3		4		5	
	Actual												
6		7		8		9		10		11		12	
					12		14		16		18		20
				6		7		8		9		10	
13		14		15		16		17		18		19	
					22		24		26		28		30
				11		12		13		14		15	
20		21		22		23		24		25		26	
					32		34		36		38		41
				16		17		18		19		20	
27		28		29		30		31		April 1			
					44		47		50		53		
				21		22		23		24			

- Fill Calendar in with Days of the Week. 2. Add up how many Counter Update Days there are: 24 3. What is your Monthly Membership Goal? 53
- FORMULA for daily goals: Monthly Goal: 53 divided by # Counter Update Days 24 = DAILY GOAL: 2.21.
- Fill in your Daily Goals (memberships & recruiting), progressively adding the numbers so that you end up with your goal at the end of the month.
- Keep up with your daily progress by filling in your actual numbers daily. Compare. Are you ahead or behind? Etc.