

MEMORY JOGGER

The members of your own family

Father and Mother
Father-In-Law / Mother-In-Law
Grandparents
Children
Brothers & Sisters
Aunts and Uncles
Nieces and Nephews
Cousins

Those you meet in organizations or clubs

Civic groups, Rotary, exchange, Jaycees
Political clubs
Lodge, Elks, Moose, Etc.
Missionary societies, brotherhood groups
Merchants or farm organizations
School groups, boosters, alumni, PTA, etc.

List of acquaintances already available

Your Cell Phone Contact List
Your Facebook Friends
Christmas card list
Address book
Day timer, planner
List of fellow employees
Church directory

Those you do business with

Doctor, lawyer, barber, merchants, grocer
Gas station attendant, dry cleaner, postal worker
Beauticians, jewelers, waiters/waitresses

People you know who are in direct sales

Business/office machine salespeople
Insurance sales people
Car salespeople

Those who are your closest friends with whom you associate regularly

Friends and Neighbors
People you work with
Church members
Sunday school class members

Those you have been associated with in the past

Schoolmates
Former co-workers
People in your home town
Military cohorts

Once you complete your list - of 100 to 200 names, go back to each name and ask yourself this question:
Who do they know that I also know? Who do we both know?

Accounting
Acting
Advertising
Aerobics
Air Force
Airline
Alarm Systems
Animal Health/Vet
Antiques
Apartment
Architect
Army
Art
Artificial Nails
Asphalt
Athletics
Auctioneer
Automobile
Baby-Sitters
Banking
Barber
Baseball
Basketball
Beauty salon
Beepers
Bible School
Bicycles
Blinds
Boats
Bond/Stocks
Books
Bookkeeping
Boys Clubs
Broadcasting
Brokers
Builders
Buses
Cable TV
Cameras
Camping
Crafts

Credit Union
Day Care
Delivery
Dentists
Dermatologists
Designers
Detectives
Diet Industry
Direct Mail
Disk Jockey
Doctors
Driving Range
Dry Cleaners
Dry Wall
Education
Electrician
Engineering
Entertainment
Eye Care
Fax Equipment
Farming
Film Industry
Firemen
Fishermen
Florists
Food Service
Furniture
Gardens
Gift Shops
Girls Clubs
Golfing
Government
Graphic Arts
Grocery Stores
Gymnastics
Hair Care
Handicapped
Handyman
Hardware
Health Clubs
Health Insurance
Hearing Aids

Helicopters
Hiking
Horses
Hospitals
Hotels
Hunting
Ice Cream
Ice Skating
Income Tax
Insurance
Investments
Janitor
Jewelry
Judo
Karate
Kindergarten
Laundries
Lawn Care
Leather
Leasing
Libraries
Lighting
Livestock
Loans
Luggage
Lumber
Mail
Management
Manufacturing
Mathematics
Mechanics
Mental Health
Miniature Golf
Mobile homes
Mortgages
Motels
Motion Pictures
Movie Theaters
Museums
Music

Mutual funds
Navy
Newspapers
Nurses
Nutrition
Office Machines
Office Furniture
Oil Changes
Optometrists
Orthodontist
Painting
Parking
Parties
Pediatricians
Pedicures
Pensions
Perfume
Personnel
Pest Control
Pets
Pharmacies
Phones
Photography
Physician
Pianos
Pizza
Plastics
Plumbing
Podiatrist
Police
Pollution
Pools
Preschools
Printing
Property Mgmt.
Psychiatrists
Psychologists
Publishers
Racing
Radio

Railroad
Real Estate
Rehabilitation
Religion
Rental agencies
Reporters
Resorts
Rest Homes
Restaurants
Roller Blading
Roofing'
Safety
Sales
Sandblasting
Satellites
School
Screen Printing
Scuba Diving
Secretaries
Security
Self Defense
Sewing Sheetrock
Shoe repair
Siding
Signs
Singing
Skating
Skeet Shooting
Skiing
Skin Care
Soccer
Social Services
Softball
Software
Spas
Sporting goods
Steam cleaning
Stereos
Stocks
Surgeons
Surveyors
T-Shirts

Tailors
Tanning
Salons
Taxes
Teachers
Telecommunications
Telemarketing
Television
Tennis
Theaters
Therapists
Tile Layers
Tires
Title Companies
Tools
Towing
Townhouses
Training
Transmissions
Trucking
Typesetting
Unions
Universities
Upholstery
Used Cars
Vacuum Cleaners
Vending
Veterans
Video
Volunteers
Wallpaper
Waste
Watches
Water Skiing
Weddings
Wine
Woodworking
Writing
Zoos