

MONTH: _____ **Team Membership Goal:** _____ **Recruiting Goal:** _____

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Date							
Mem. Goal							
Actual							
Rec. Goal							
Actual							

- Fill Calendar in with Days of the Week. 2. Add up how many Counter Update Days there are: _____ 3. What is your Monthly Membership Goal? _____
- FORMULA for daily goals: Monthly Goal: _____ divided by # Counter Update Days _____ = DAILY GOAL: _____.
- Fill in your Daily Goals (memberships & recruiting), progressively adding the numbers so that you end up with your goal at the end of the month.
- Keep up with your daily progress by filling in your actual numbers daily. Compare. Are you ahead or behind? Etc.