

FastStart Qualification Important Notes

FastStart Qualification must be completed in 20 days in both licensed and non-licensed states. It's a good idea to call Associate Services to verify when your last day is. 580-436-7424.

NOTE: Each week FS Qualification ends on Thursday - so that may give you an extra day or so - but call in first to find out for sure. 580-436-7424

On your last day to qualify:

ONLINE apps will be accepted until 2pm (c)

SCANNED apps will be accepted until noon (c)

PAPER apps must be received on or before your last day

To FastStart Qualify you need to either:

- ***Market 3 personal memberships and recruit 1 new Associate***
OR
- ***Market 6 personal memberships***

*Do so in 20 days and you Fast Start qualify, receiving **advanced** commissions on these sales. Market three \$39.90 combo memberships, (family legal plan & an IDShield), and earn \$300. If you market 3 of just one or the other, your advance commissions will be \$150.*

Advanced commissions are much more exciting than “as-earned” commissions. However, IF YOU DO NOT meet these requirements in 20 days, you are paid the same commission amount on these memberships, but they are paid to you “as-earned.” This means your commissions on these will be divided by 12 months and you’ll be paid monthly for these. In this example $\$300 / 12 = \25 per month for 12 months.

So if you do not complete your FastStart qualification in the 20 days, what next?

You will still advance to the next level, Sr. Associate, as soon as you complete either of these qualifications over any length of time. From that point on you will be paid the exciting “advanced commissions!” So get going! This is just the beginning of your LegalShield career!

A stand alone IDShield will issue a PC point in a non-licensed state if the member does not already have a legal plan and will count towards Fast Start Qualification. If you recruit a new Associate in a non-licensed state they will have to have a legal plan linked to their agreement in order for the 2 PC points to issue for the new recruit.

In licensed states, the ID Shield counts as a membership sale.

For questions, call Associate Services: 580-436-7424 or use the new CHAT option in your back office.