

# TAKING INVENTORY

This is a three step process. 1 – Take a Personal Inventory 2- Take an inventory with each of my downline players 3 – Share the completed inventories with my Upline Leadership

I am registered for the upcoming LegalShield International Convention

I am NOT currently registered for the upcoming LegalShield International Convention



By the next Convention, I want my business to look like ...

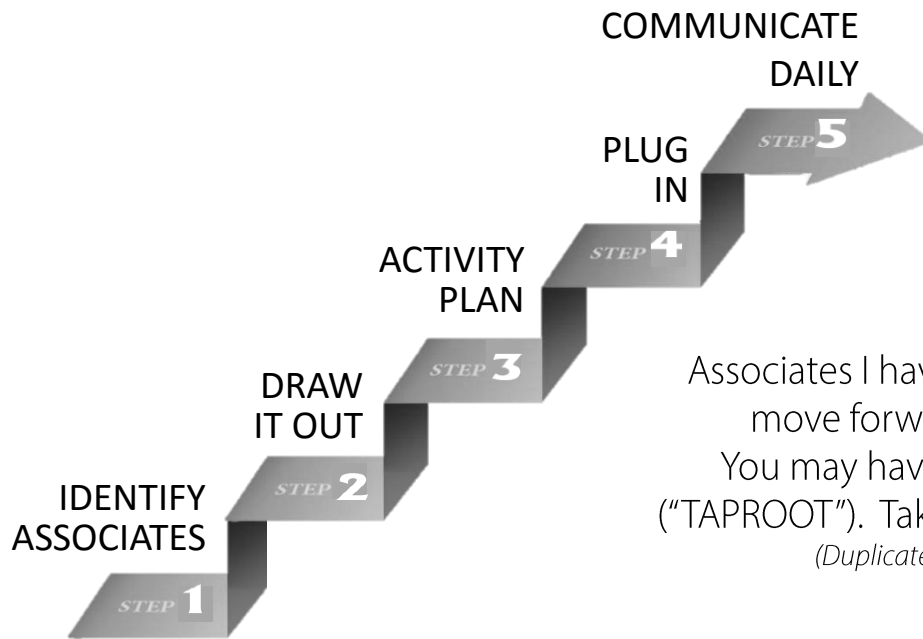
*Although these are future events, these statements should be stated in present tense for goal setting mindset.*

MY RANK IS :	
# OF NEW ORGANIZATIONAL MEMBERSHIPS PER MONTH	
# OF NEW ORGANIZATION RECRUITS PER MONTH	
# OF PERSONAL PERFORMANCE CLUB POINTS PER MONTH	# BY 15TH
# OF NEW PERSONAL RECRUITS EACH MONTH	
# OF ASSOCIATES IN PERFORMANCE CLUB EACH MONTH	
# OF ASSOCIATES ATTENDING THE NEXT CONVENTION	



Please note that the ONLY goals and objectives here that you and only you have control over, are attending the International Convention, your PERFORMANCE CLUB goal and your Personal Recruiting. It is important to have organizational goals. Those goals will serve as a reminder to you to stay focused on plugging people into the system and will serve as a direct indication of how many people you have successfully participating in the system. Setting and achieving your personal goals is the best way to inspire others on your team to do the same which accomplishes your team goals – so remember - It starts with YOU!!!

# TAKING INVENTORY STEP BY STEP



LEG 1	LEG 2	LEG 3
Name	Name	Name
Current Rank	Current Rank	Current Rank
Next Rank Goal: By what date:	Next Rank Goal: By what date:	Next Rank Goal: By what date:
Performance Club?	Performance Club?	Performance Club?
Registered for upcoming Convention?	Registered for upcoming Convention?	Registered for upcoming Convention?
Their Game Plan - Activity Plan to reach their goals:	Their Game Plan - Activity Plan to reach their goals:	Their Game Plan - Activity Plan to reach their goals.

# YOU ARE THE ROLE MODEL

## What Is Your Personal Activity - Game Plan?

Please describe your personal activity & game plan. Be specific . . .

# NEW EXPOSURES PER WEEK
# LONG DISTANCE EXPOSURES PER WEEK
# FOLLOW UP CALLS PER WEEK
# OF PBR'S PER WEEK/MONTH
# OF LUNCHEONS / BREAKFASTS
# OF SIT DOWNS PER WEEK
# OF GUESTS AT WEEKLY BUSINESS BRIEFINGS PER WEEK

Please describe your personal activity & game plan. Be specific . . .

PLUGGING IN	I ATTEND MY WEEKLY BUSINESS BRIEFING	<input type="checkbox"/>
	I AM ON THE WEEKLY TEAM CONFERENCE CALL	<input type="checkbox"/>
	I ATTEND THE TRAININGS/SUPER SATURDAYS	<input type="checkbox"/>

COMMUNICATING	I BUILD FOR THE WEEKLY CONFERENCE CALLS	<input type="checkbox"/>
	I TALK WITH MY "PLAYERS" HOW OFTEN	<input type="checkbox"/>
	I TALK WITH MY UPLINE "COACH/COACHES" HOW OFTEN	<input type="checkbox"/>